

Form Approved - OMB No. 0551-0040

FAS-930  
(05-21-04)U.S. DEPARTMENT OF AGRICULTURE  
Foreign Agricultural ServiceTRADE ADJUSTMENT ASSISTANCE (TAA) FOR FARMERS  
PETITION FOR CERTIFICATION AND ELIGIBILITY FOR A GROUP OF PRODUCERS

**NOTE:** The following statement is made in accordance with the Privacy Act of 1974 (5 USC 552a) and the Paperwork Reduction Act of 1995, as amended. The authority for requesting the following information is the Trade Adjustment Assistance for Farmers, (Pub. L. 107-210). The information will be used to determine program eligibility. Furnishing the requested information is voluntary. Failure to furnish the requested information will result in denial of program benefits. This information may be provided to other agencies.

According to the Paperwork Reduction Act of 1995, an agency may not conduct or sponsor, and a person is not required to respond to, a collection of information unless it displays a valid OMB control number. The valid OMB control number for this information collection is 0551-0040. The time required to complete this information collection is estimated to average 6 hours per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Completed petition must be submitted by January 31 and faxed or emailed or mailed to addresses listed below.

Deadline for petition submission is January 31 by one of the following methods:

## FAX

(202) 720-0876

## EMAIL

or trade.adjustment@fas.usda.gov

## ADDRESS

U.S. Department of Agriculture  
Import Policies and Programs Division/FAS  
1400 Independence Ave., S.W.  
Stop 1021  
Washington, DC 20250-1021

1. Name of Authorized Representative or Primary Contact <b>Hal D. Lilley</b>		2. Name and Business Address (Including City, State, and Zip Code) <b>Lilley Farms 8323 Ox Bow Road North East, PA 16428</b>	
3. Telephone Number (Including Area Code) <b>814-725-6459</b>			
4. Fax Number (Including Area Code) <b>814-725-0579</b>		5. E-Mail Address <b>h.d.l.enterprises@att.net</b>	
6. This petition is made on behalf of the following producers: (Use separate sheet for additional producers)			
A. Name of Producers	B. Mailing Address	C. Telephone No. (Including Area Code)	D. E-Mail Address
<b>Hal D. Lilley</b>	<b>North East, PA 16428</b>		
<b>Nicholas Mobilia</b>	<b>North East, PA 16428</b>		
<b>Jeff Southwick</b>	<b>North East, PA 16428</b>		<b>jlssouth_@ yahoo.com</b>

## 7. COMMODITY INFORMATION:

A. Description of the raw (excludes processed) agricultural commodity: (e.g., fresh raspberries)  <b>(fresh) Concord juice grapes</b>	B. Competing Imported Commodity's Harmonized Tariff Schedule (HTS) Number (HTS can be found at: <a href="http://www.usitc.gov/affairs.htm">http://www.usitc.gov/affairs.htm</a> )  <b>2009610020</b>
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C. This petition is for the most recent marketing year for the commodity beginning in Aug. 2003 and ending July 2004  
(month/year) (month/year)

D. Check whether the certification is to cover a commodity produced nationally or in an "Impacted" area (state or states):

☐

National

☒

State(s) (list):

PA, NY, OH - Lake Erie Grape Belt

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8. If Item 7D "National" is checked, provide the national average annual price for the most recent marketing year and the 5 preceding marketing years. If Item 7D "State(s)" is checked to indicate that the petition is for an impacted area, provide the relevant average price for the most recent marketing year and the 5 preceding years, and specify the months being averaged if the price is for less than 12 months (seasonal price).


**NOTE: Use Official data if available.** The Department's National Agricultural Statistical Service (NASS) has national price data available for many raw agricultural commodities. That information can be found at [www.usda.gov/nass](http://www.usda.gov/nass). You must state the source of your price data. If you do not use official data, you must provide contact information for verification purposes and supporting documentation to show how your price was calculated.

A. Marketing Year	B. Average Annual Price				
Most recent: Aug. 2003 - July 2004	\$ 172.00 per ton				
Provide prices for the 5 years prior to the most recent marketing years. Beginning with the most recent.	C. 5-Year Average Annual Price				
	1 Year ago	2 Years ago	3 Years ago	4 Years ago	5 Years ago
	\$ 207./ton	\$250./ton	\$ 235./ton	\$ 247./ton	\$273./ton

9. Basis for request for adjustment assistance. Please explain or attach any documents, which show how increased imports have affected the national price of your product during the most recent marketing year. In your description include any other factors which may also have contributed to lower producer prices.

See attached documents.

FAS  
Computation.

10A. SIGNATURE OF AUTHORIZED REPRESENTATIVE OR PRIMARY CONTACT 	10B. TITLE Vineyard Owner	10C. DATE SIGNED 1/28/05
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# ***THE CARRIAGE HOUSE***

*COMPANIES, INC.*

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a subsidiary of Ralcorp Holdings, Inc.

## **GRAPE PRICING 16.0 BRIX**

**1998 ----- 272.00**

**1999 ----- 245.00**

**2000 ----- 220.00**

**2001 ----- 235.00**

**2002 ----- 205.00**

**2003 ----- 159.00**

**2004 ----- 145.00**

# CONCORD GRAPE PRICE HISTORY

Based on 16 brix average

	<u>Cliffstar</u>	<u>Redwing/Carriage House</u>	<u>Average</u>
1999 -	\$250	\$245	\$247
2000 -	\$250	\$220	\$235
2001 -	\$265	\$235	\$250
2002 -	\$210	\$205	\$207
2003 -	\$185	\$159	\$172
2004 -	\$145	\$145	\$145

2004

THE CARRIAGE HOUSE COMPANIES, INC.  
"2004 CONTRACTED CROP"

<u>GRAPE BRIX</u>	<u>PRICE</u>
14.3	\$132.68
14.4	\$133.40
14.5	\$134.13
14.6	\$134.85
14.7	\$135.58
14.8	\$136.30
14.9	\$137.03
15.0	\$137.75
15.1	\$138.48
15.2	\$139.20
15.3	\$139.93
15.4	\$140.65
15.5	\$141.38
15.6	\$142.10
15.7	\$142.83
15.8	\$143.55
15.9	\$144.28
16.0	\$145.00
16.1	\$146.45
16.2	\$147.90
16.3	\$149.35
16.4	\$150.80
16.5	\$152.25
16.6	\$153.70
16.7	\$155.15
16.8	\$156.60
16.9	\$158.05
17.0	\$159.50
17.1	\$160.95
17.2	\$162.40
17.3	\$163.85
17.4	\$165.30
17.5	\$166.75
17.6	\$168.20
17.7	\$169.65
17.8	\$171.10
17.9	\$172.55
18.0	\$174.00
18.1	\$175.45
18.2	\$176.90
18.3	\$178.35
18.4	\$179.80
18.5	\$181.25
18.6	\$182.70
18.7	\$184.15
18.8	\$185.60
18.9	\$187.05
19.0	\$188.50



2004



## 2004 CLIFFSTAR CONCORD GRAPE Brix Price Adjustment



°Brix	Price/Ton	% Change
14.5	\$108.75	-25.0%
14.6	\$112.38	-22.5%
14.7	\$116.00	-20.0%
14.8	\$119.63	-17.5%
14.9	\$123.25	-15.0%
15.0	\$126.88	-12.5%
15.1	\$129.05	-11.0%
15.2	\$131.23	-9.5%
15.3	\$133.40	-8.0%
15.4	\$135.58	-6.5%
15.5	\$137.75	-5.0%
15.6	\$139.20	-4.0%
15.7	\$140.65	-3.0%
15.8	\$142.10	-2.0%
15.9	\$143.55	-1.0%
<b>16.0</b>	<b>\$145.00</b>	<b>0.0%</b>
16.1	\$146.45	1.0%
16.2	\$147.90	2.0%
16.3	\$149.35	3.0%
16.4	\$150.80	4.0%
16.5	\$152.25	5.0%
16.6	\$153.70	6.0%
16.7	\$155.15	7.0%
16.8	\$156.60	8.0%
16.9	\$158.05	9.0%
17.0	\$159.50	10.0%
17.1	\$161.68	11.5%
17.2	\$163.85	13.0%

°Brix	Price/Ton	% Change
17.3	\$166.03	14.5%
17.4	\$168.20	16.0%
17.5	\$170.38	17.5%
17.6	\$172.55	19.0%
17.7	\$174.73	20.5%
17.8	\$176.90	22.0%
17.9	\$179.08	23.5%
18.0	\$181.25	25.0%
18.1	\$183.43	26.5%
18.2	\$185.60	28.0%
18.3	\$187.78	29.5%
18.4	\$189.95	31.0%
18.5	\$192.13	32.5%
18.6	\$194.30	34.0%
18.7	\$196.48	35.5%
18.8	\$198.65	37.0%
18.9	\$200.83	38.5%
19.0	\$203.00	40.0%
19.1	\$205.18	41.5%
19.2	\$207.35	43.0%
19.3	\$209.53	44.5%
19.4	\$211.70	46.0%
19.5	\$213.88	47.5%
19.6	\$216.05	49.0%
19.7	\$218.23	50.5%
19.8	\$220.40	52.0%
19.9	\$222.58	53.5%
20.0	\$224.75	55.0%

2003

THE CARRIAGE HOUSE COMPANIES, INC.  
"2003 CONTRACTED CROP"

<u>GRAPE BRIX</u>		<u>PRICE</u>
14.3	-----	\$145.49
14.4	-----	\$146.28
14.5	-----	\$147.08
14.6	-----	\$147.87
14.7	-----	\$148.67
14.8	-----	\$149.46
14.9	-----	\$150.26
15.0	-----	\$151.05
15.1	-----	\$151.85
15.2	-----	\$152.64
15.3	-----	\$153.44
15.4	-----	\$154.23
15.5	-----	\$155.03
15.6	-----	\$155.82
15.7	-----	\$156.62
15.8	-----	\$157.41
15.9	-----	\$158.21
16.0	-----	\$159.00
16.1	-----	\$160.59
16.2	-----	\$162.18
16.3	-----	\$163.77
16.4	-----	\$165.36
16.5	-----	\$166.95
16.6	-----	\$168.54
16.7	-----	\$170.13
16.8	-----	\$171.72
16.9	-----	\$173.31
17.0	-----	\$174.90
17.1	-----	\$176.49
17.2	-----	\$178.08
17.3	-----	\$179.67
17.4	-----	\$181.26
17.5	-----	\$182.85
17.6	-----	\$184.44
17.7	-----	\$186.03
17.8	-----	\$187.62
17.9	-----	\$189.21
18.0	-----	\$190.80
18.1	-----	\$192.39
18.2	-----	\$193.98
18.3	-----	\$195.57
18.4	-----	\$197.16
18.5	-----	\$198.75
18.6	-----	\$200.34
18.7	-----	\$201.93
18.8	-----	\$203.52
18.9	-----	\$205.11
19.0	-----	\$206.70

2003

2003 CLIFFSTAR CONCORD PRICE  
Price Adjustment

Brix	PRICE (US\$)		% CHG (Base)	
	Per Pound	Per Ton		
14.5	\$0.0701	\$140.11	-24.3	
14.6	\$0.0710	\$142.03		
14.7	\$0.0720	\$143.97		
14.8	\$0.0730	\$145.94		
14.9	\$0.0740	\$147.94		
15.0	\$0.0750	\$149.96	-18.9	
15.1	\$0.0760	\$152.02		
15.2	\$0.0770	\$154.10		
15.3	\$0.0781	\$156.21		
15.4	\$0.0792	\$158.34		
15.5	\$0.0803	\$160.51	-13.2	
15.6	\$0.0826	\$165.13		
15.7	\$0.0849	\$169.89		
15.8	\$0.0874	\$174.79		
15.9	\$0.0899	\$179.82	-2.8	
BASE PRICE	16.0	\$0.0925	\$185.00	0.0
	16.1	\$0.0944	\$188.70	2.0
	16.2	\$0.0962	\$192.47	
	16.3	\$0.0982	\$196.32	
	16.4	\$0.1001	\$200.25	
	16.5	\$0.1021	\$204.25	10.4
	16.6	\$0.1042	\$208.34	
	16.7	\$0.1063	\$212.51	
	16.8	\$0.1084	\$216.76	
	16.9	\$0.1105	\$221.09	
	17.0	\$0.1128	\$225.51	21.9
	17.1	\$0.1150	\$230.02	
	17.2	\$0.1173	\$234.62	

Brix	PRICE (US\$)		% CHG (Base)
	Per Pound	Per Ton	
17.3	\$0.1197	\$239.32	
17.4	\$0.1221	\$244.10	
17.5	\$0.1245	\$248.99	34.6
17.6	\$0.1270	\$253.97	
17.7	\$0.1295	\$259.04	
17.8	\$0.1321	\$264.23	
17.9	\$0.1348	\$269.51	
18.0	\$0.1375	\$274.90	48.6
18.1	\$0.1402	\$280.40	
18.2	\$0.1430	\$286.01	
18.3	\$0.1459	\$291.73	
18.4	\$0.1488	\$297.56	
18.5	\$0.1518	\$303.51	64.1
18.6	\$0.1548	\$309.58	
18.7	\$0.1579	\$315.77	
18.8	\$0.1610	\$322.09	
18.9	\$0.1643	\$328.53	
19.0	\$0.1676	\$335.10	81.1
19.1	\$0.1709	\$341.80	
19.2	\$0.1743	\$348.64	
19.3	\$0.1778	\$355.61	
19.4	\$0.1814	\$362.73	
19.5	\$0.1850	\$369.98	100.0
19.6	\$0.1887	\$377.38	
19.7	\$0.1925	\$384.93	
19.8	\$0.1963	\$392.63	
19.9	\$0.2002	\$400.48	
20.0	\$0.2042	\$408.49	120.8



2002

CARRIAGE HOUSE

THE CARRIAGE HOUSE COMPANIES, INC.  
"2002 CONTRACTED CROP"

<u>GRAPE BRIX</u>	<u>PRICE</u>
14.3	\$187.58
14.4	\$188.60
14.5	\$189.63
14.6	\$190.65
14.7	\$191.68
14.8	\$192.70
14.9	\$193.73
15.0	\$194.75
15.1	\$195.78
15.2	\$196.80
15.3	\$197.83
15.4	\$198.85
15.5	\$199.88
15.6	\$200.90
15.7	\$201.93
15.8	\$202.95
15.9	\$203.98
16.0	\$205.00
16.1	\$207.05
16.2	\$209.10
16.3	\$211.15
16.4	\$213.20
16.5	\$215.25
16.6	\$217.30
16.7	\$219.35
16.8	\$221.40
16.9	\$223.45
17.0	\$225.50
17.1	\$227.55
17.2	\$229.60
17.3	\$231.65
17.4	\$233.70
17.5	\$235.75
17.6	\$237.80
17.7	\$239.85
17.8	\$241.90
17.9	\$243.95
18.0	\$246.00
18.1	\$248.05
18.2	\$250.10
18.3	\$252.15
18.4	\$254.20
18.5	\$256.25
18.6	\$258.30
18.7	\$260.35
18.8	\$262.40
18.9	\$264.45
19.0	\$266.50

2002

CLIFFSTAR

08/15/01 BAS

2002 CLIFFSTAR CONCORD PRICE  
PRICE ADJUSTMENT - VARIABLE % PER BRIX DEVIATION FROM 16 BRIX:

BRIX	PRICE PER LB	PRICE PER TON	% CHG (BASE)
13.0	\$0.08610	\$172.20	-18.0%
13.1	\$0.08673	\$173.46	
13.2	\$0.08736	\$174.72	
13.3	\$0.08799	\$175.98	
13.4	\$0.08862	\$177.24	-15.0%
13.5	\$0.08925	\$178.50	
13.6	\$0.08988	\$179.76	
13.7	\$0.09051	\$181.02	
13.8	\$0.09114	\$182.28	-12.0%
13.9	\$0.09177	\$183.54	
14.0	\$0.09240	\$184.80	
14.1	\$0.09303	\$186.06	
14.2	\$0.09366	\$187.32	-9.0%
14.3	\$0.09429	\$188.58	
14.4	\$0.09492	\$189.84	
14.5	\$0.09555	\$191.10	
14.6	\$0.09618	\$192.36	-6.0%
14.7	\$0.09681	\$193.62	
14.8	\$0.09744	\$194.88	
14.9	\$0.09807	\$196.14	
15.0	\$0.09870	\$197.40	-3.0%
15.1	\$0.09933	\$198.66	
15.2	\$0.09996	\$199.92	
15.3	\$0.10059	\$201.18	
15.4	\$0.10122	\$202.44	0.0%
15.5	\$0.10185	\$203.70	
15.6	\$0.10248	\$204.96	
15.7	\$0.10311	\$206.22	
15.8	\$0.10374	\$207.48	3.25%
15.9	\$0.10437	\$208.74	
16.0	\$0.10500	\$210.00	
16.1	\$0.10568	\$211.37	
16.2	\$0.10637	\$212.73	6.50%
16.3	\$0.10705	\$214.10	
16.4	\$0.10773	\$215.46	
16.5	\$0.10841	\$216.83	
16.6	\$0.10910	\$218.19	
16.7	\$0.10978	\$219.56	
16.8	\$0.11046	\$220.92	
16.9	\$0.11114	\$222.29	
17.0	\$0.11183	\$223.65	6.50%
17.1	\$0.11256	\$225.12	
17.2	\$0.11330	\$226.59	

BASE PRICE

BRIX	PRICE PER LB	PRICE PER TON	% CHG (BASE)
17.3	\$0.11403	\$228.06	10.00%
17.4	\$0.11477	\$229.53	
17.5	\$0.11550	\$231.00	
17.6	\$0.11624	\$232.47	
17.7	\$0.11697	\$233.94	13.50%
17.8	\$0.11771	\$235.41	
17.9	\$0.11844	\$236.88	
18.0	\$0.11918	\$238.35	
18.1	\$0.11996	\$239.93	17.25%
18.2	\$0.12075	\$241.50	
18.3	\$0.12154	\$243.08	
18.4	\$0.12233	\$244.65	
18.5	\$0.12311	\$246.23	21.00%
18.6	\$0.12390	\$247.80	
18.7	\$0.12469	\$249.38	
18.8	\$0.12548	\$250.95	
18.9	\$0.12626	\$252.53	25.00%
19.0	\$0.12705	\$254.10	
19.1	\$0.12789	\$255.78	
19.2	\$0.12873	\$257.46	
19.3	\$0.12957	\$259.14	29.00%
19.4	\$0.13041	\$260.82	
19.5	\$0.13125	\$262.50	
19.6	\$0.13209	\$264.18	
19.7	\$0.13293	\$265.86	33.25%
19.8	\$0.13377	\$267.54	
19.9	\$0.13461	\$269.22	
20.0	\$0.13545	\$270.90	
20.1	\$0.13634	\$272.69	37.50%
20.2	\$0.13724	\$274.47	
20.3	\$0.13813	\$276.26	
20.4	\$0.13902	\$278.04	
20.5	\$0.13991	\$279.83	
20.6	\$0.14081	\$281.61	
20.7	\$0.14170	\$283.40	
20.8	\$0.14259	\$285.18	
20.9	\$0.14348	\$286.97	
21.0	\$0.14438	\$288.75	

2001

THE RED WING COMPANY, INC.  
"2001 CONTRACTED CROP"

<u>GRAPE BRIX</u>		<u>PRICE</u>
14.3	-----	\$215.03
14.4	-----	\$216.20
14.5	-----	\$217.38
14.6	-----	\$218.55
14.7	-----	\$219.73
14.8	-----	\$220.90
14.9	-----	\$222.08
15.0	-----	\$223.25
15.1	-----	\$224.43
15.2	-----	\$225.60
15.3	-----	\$226.78
15.4	-----	\$227.95
15.5	-----	\$229.13
15.6	-----	\$230.30
15.7	-----	\$231.48
15.8	-----	\$232.65
15.9	-----	\$233.83
16.0	-----	\$235.00
16.1	-----	\$237.35
16.2	-----	\$239.70
16.3	-----	\$242.05
16.4	-----	\$244.40
16.5	-----	\$246.75
16.6	-----	\$249.10
16.7	-----	\$251.45
16.8	-----	\$253.80
16.9	-----	\$256.15
17.0	-----	\$258.50
17.1	-----	\$260.85
17.2	-----	\$263.20
17.3	-----	\$265.55
17.4	-----	\$267.90
17.5	-----	\$270.25
17.6	-----	\$272.60
17.7	-----	\$274.95
17.8	-----	\$277.30
17.9	-----	\$279.65
18.0	-----	\$282.00
18.1	-----	\$284.35
18.2	-----	\$286.70
18.3	-----	\$289.05
18.4	-----	\$291.40
18.5	-----	\$293.75
18.6	-----	\$296.10
18.7	-----	\$298.45
18.8	-----	\$300.80
18.9	-----	\$303.15
19.0	-----	\$305.50

## CLIFFSTAR CORPORATION

2001

2001 CONCORD PRICE  
PRICE ADJUSTMENT - VARIABLE % PER BRIX DEVIATION FROM 16 BRIX:

BRIX	PRICE PER LB	PRICE PER TON	% CHG (BASE)	BRIX	PRICE PER LB	PRICE PER TON	% CHG (BASE)
13.0	\$0.10865	\$217.30	-18.0%	17.3	\$0.14390	\$287.79	
13.1	\$0.10945	\$218.89		17.4	\$0.14482	\$289.65	
13.2	\$0.11024	\$220.48		17.5	\$0.14575	\$291.50	10.00%
13.3	\$0.11104	\$222.07		17.6	\$0.14668	\$293.36	
13.4	\$0.11183	\$223.66		17.7	\$0.14761	\$295.21	
13.5	\$0.11263	\$225.25	-15.0%	17.8	\$0.14853	\$297.07	
13.6	\$0.11342	\$226.84		17.9	\$0.14946	\$298.92	
13.7	\$0.10873	\$217.47		18.0	\$0.15039	\$300.78	13.50%
13.8	\$0.11018	\$220.36		18.1	\$0.15138	\$302.76	
13.9	\$0.11581	\$231.61		18.2	\$0.15238	\$304.75	
14.0	\$0.11660	\$233.20	-12.0%	18.3	\$0.15337	\$306.74	
14.1	\$0.11740	\$234.79		18.4	\$0.15436	\$308.73	
14.2	\$0.11819	\$236.38		18.5	\$0.15536	\$310.71	17.25%
14.3	\$0.11899	\$237.97		18.6	\$0.15635	\$312.70	
14.4	\$0.11978	\$239.56		18.7	\$0.15734	\$314.69	
14.5	\$0.12058	\$241.15	-9.0%	18.8	\$0.15834	\$316.68	
14.6	\$0.12137	\$242.74		18.9	\$0.15933	\$318.66	
14.7	\$0.12217	\$244.33		19.0	\$0.16033	\$320.65	21.00%
14.8	\$0.12296	\$245.92		19.1	\$0.16139	\$322.77	
14.9	\$0.12376	\$247.51		19.2	\$0.16245	\$324.89	
15.0	\$0.12455	\$249.10	-6.0%	19.3	\$0.16351	\$327.01	
15.1	\$0.12535	\$250.69		19.4	\$0.16457	\$329.13	
15.2	\$0.12614	\$252.28		19.5	\$0.16563	\$331.25	25.00%
15.3	\$0.12694	\$253.87		19.6	\$0.16669	\$333.37	
15.4	\$0.12773	\$255.46		19.7	\$0.16775	\$335.49	
15.5	\$0.12853	\$257.05	-3.0%	19.8	\$0.16881	\$337.61	
15.6	\$0.12932	\$258.64		19.9	\$0.16987	\$339.73	
15.7	\$0.13012	\$260.23		20.0	\$0.17093	\$341.85	29.00%
15.8	\$0.13091	\$261.82		20.1	\$0.17205	\$344.10	
15.9	\$0.13171	\$263.41		20.2	\$0.17318	\$346.36	
16.0	\$0.13250	\$265.00	0.0%	20.3	\$0.17430	\$348.61	
16.1	\$0.13336	\$266.72		20.4	\$0.17543	\$350.86	
16.2	\$0.13422	\$268.45		20.5	\$0.17656	\$353.11	33.25%
16.3	\$0.13508	\$270.17		20.6	\$0.17768	\$355.37	
16.4	\$0.13595	\$271.89		20.7	\$0.17881	\$357.62	
16.5	\$0.13681	\$273.61	3.25%	20.8	\$0.17994	\$359.87	
16.6	\$0.13767	\$275.34		20.9	\$0.18106	\$362.12	
16.7	\$0.13853	\$277.06		21.0	\$0.18219	\$364.38	37.50%
16.8	\$0.13939	\$278.78					
16.9	\$0.14025	\$280.50					
17.0	\$0.14111	\$282.23	6.50%				
17.1	\$0.14204	\$284.08					
17.2	\$0.14297	\$285.94					

BASE PRICE

Note: The price per ton of all non-contracted Concord grapes will be \$210. Price adjustment for each degree of brix will not apply.

2000

THE RED WING COMPANY, INC.  
"2000 CONTRACTED CROP"

GRAPE BRIX	PRICE
14.3	\$201.30
14.4	\$202.40
14.5	\$203.50
14.6	\$204.60
14.7	\$205.70
14.8	\$206.80
14.9	\$207.90
15.0	\$209.00
15.1	\$210.10
15.2	\$211.20
15.3	\$212.30
15.4	\$213.40
15.5	\$214.50
15.6	\$215.60
15.7	\$216.70
15.8	\$217.80
15.9	\$218.90
16.0	\$220.00
16.1	\$222.20
16.2	\$224.40
16.3	\$226.60
16.4	\$228.80 *
16.5	\$231.00
16.6	\$233.20
16.7	\$235.40
16.8	\$237.60
16.9	\$239.80
17.0	\$242.00
17.1	\$244.20
17.2	\$246.40
17.3	\$248.60
17.4	\$250.80
17.5	\$253.00
17.6	\$255.20
17.7	\$257.40
17.8	\$259.60
17.9	\$261.80
18.0	\$264.00 - 0
18.1	\$266.20
18.2	\$268.40
18.3	\$270.60
18.4	\$272.80
18.5	\$275.00
18.6	\$277.20 *
18.7	\$279.40
18.8	\$281.60
18.9	\$283.80
19.0	\$286.00



2000

2000 CONCORD PRICE  
PRICE ADJUSTMENT - VARIABLE % PER BRIX DEVIATION FROM 16 BRIX:

BRIX	PRICE PER LB	PRICE PER TON	% CHG (BASE)
13.0	\$0.10250	\$205.00	-18.0%
13.1	\$0.10325	\$206.50	
13.2	\$0.10400	\$208.00	
13.3	\$0.10475	\$209.50	
13.4	\$0.10550	\$211.00	
13.5	\$0.10625	\$212.50	-15.0%
13.6	\$0.10700	\$214.00	
13.7	\$0.10258	\$205.16	
13.8	\$0.10394	\$207.89	
13.9	\$0.10925	\$218.50	
14.0	\$0.11000	\$220.00	-12.0%
14.1	\$0.11075	\$221.50	
14.2	\$0.11150	\$223.00	
14.3	\$0.11225	\$224.50	
14.4	\$0.11300	\$226.00	
14.5	\$0.11375	\$227.50	-9.0%
14.6	\$0.11450	\$229.00	
14.7	\$0.11525	\$230.50	
14.8	\$0.11600	\$232.00	
14.9	\$0.11675	\$233.50	
15.0	\$0.11750	\$235.00	-6.0%
15.1	\$0.11825	\$236.50	
15.2	\$0.11900	\$238.00	
15.3	\$0.11975	\$239.50	
15.4	\$0.12050	\$241.00	
15.5	\$0.12125	\$242.50	-3.0%
15.6	\$0.12200	\$244.00	
15.7	\$0.12275	\$245.50	
15.8	\$0.12350	\$247.00	
15.9	\$0.12425	\$248.50	
BASE PRICE 16.0	\$0.12500	\$250.00	0.0%
16.1	\$0.12581	\$251.63	
16.2	\$0.12663	\$253.25	
16.3	\$0.12744	\$254.88	
16.4	\$0.12825	\$256.50	
16.5	\$0.12906	\$258.13	3.25%
16.6	\$0.12988	\$259.75	
16.7	\$0.13069	\$261.38	
16.8	\$0.13150	\$263.00	
16.9	\$0.13231	\$264.63	
17.0	\$0.13313	\$266.25	6.50%
17.1	\$0.13400	\$268.00	
17.2	\$0.13488	\$269.75	

BRIX	PRICE PER LB	PRICE PER TON	% CHG (BASE)
17.3	\$0.13575	\$271.50	
17.4	\$0.13663	\$273.25	
17.5	\$0.13750	\$275.00	- 10.00%
17.6	\$0.13838	\$276.75	
17.7	\$0.13925	\$278.50	
17.8	\$0.14013	\$280.25	
17.9	\$0.14100	\$282.00	0
18.0	\$0.14188	\$283.75	- 13.50%
18.1	\$0.14281	\$285.63	
18.2	\$0.14375	\$287.50	
18.3	\$0.14469	\$289.38	
18.4	\$0.14563	\$291.25	
18.5	\$0.14656	\$293.13	17.25%
18.6	\$0.14750	\$295.00	
18.7	\$0.14844	\$296.88	
18.8	\$0.14938	\$298.75	
18.9	\$0.15031	\$300.63	
19.0	\$0.15125	\$302.50	+ 21.00%
19.1	\$0.15225	\$304.50	
19.2	\$0.15325	\$306.50	
19.3	\$0.15425	\$308.50	
19.4	\$0.15525	\$310.50	
19.5	\$0.15625	\$312.50	25.00%
19.6	\$0.15725	\$314.50	
19.7	\$0.15825	\$316.50	
19.8	\$0.15925	\$318.50	
19.9	\$0.16025	\$320.50	
20.0	\$0.16125	\$322.50	29.00%
20.1	\$0.16231	\$324.63	
20.2	\$0.16338	\$326.75	
20.3	\$0.16444	\$328.88	
20.4	\$0.16550	\$331.00	
20.5	\$0.16656	\$333.13	33.25%
20.6	\$0.16763	\$335.25	
20.7	\$0.16869	\$337.38	
20.8	\$0.16975	\$339.50	
20.9	\$0.17081	\$341.63	
21.0	\$0.17188	\$343.75	37.50%

Note: The price per ton of all non-contracted Concord grapes will be \$210. Price adjustment for each degree of brix will not apply.

## CLIFFSTAR CORPORATION

1999

## 1999 CONCORD PRICE

Price adjustment - Variable % per brix deviation from 16 Brix

BRIX	PRICE PER LB	PRICE PER TON	% CHG (BASE)
13.5	\$0.10625	\$212.50	-15.0%
13.6	\$0.10700	\$214.00	
13.7	\$0.10258	\$205.16	
13.8	\$0.10394	\$207.89	
13.9	\$0.10925	\$218.50	
14.0	\$0.11000	\$220.00	-12.0%
14.1	\$0.11075	\$221.50	
14.2	\$0.11150	\$223.00	
14.3	\$0.11225	\$224.50	
14.4	\$0.11300	\$226.00	
14.5	\$0.11375	\$227.50	-9.0%
14.6	\$0.11450	\$229.00	
14.7	\$0.11525	\$230.50	
14.8	\$0.11600	\$232.00	
14.9	\$0.11675	\$233.50	
15.0	\$0.11750	\$235.00	-6.0%
15.1	\$0.11825	\$236.50	
15.2	\$0.11900	\$238.00	
15.3	\$0.11975	\$239.50	
15.4	\$0.12050	\$241.00	
15.5	\$0.12125	\$242.50	-3.0%
15.6	\$0.12200	\$244.00	
15.7	\$0.12275	\$245.50	
15.8	\$0.12350	\$247.00	
15.9	\$0.12425	\$248.50	
16.0	\$0.12500	\$250.00	0.0%
16.1	\$0.12581	\$251.63	
16.2	\$0.12663	\$253.25	
16.3	\$0.12744	\$254.88	
16.4	\$0.12825	\$256.50	
16.5	\$0.12906	\$258.13	3.25%
16.6	\$0.12988	\$259.75	
16.7	\$0.13069	\$261.38	
16.8	\$0.13150	\$263.00	
16.9	\$0.13231	\$264.63	
17.0	\$0.13313	\$266.25	6.50%
17.1	\$0.13400	\$268.00	
17.2	\$0.13488	\$269.75	

BASE PRICE

BRIX	PRICE PER LB	PRICE PER TON	% CHG (BASE)
17.3	\$0.13575	\$271.50	
17.4	\$0.13663	\$273.25	
17.5	\$0.13750	\$275.00	10.00%
17.6	\$0.13838	\$276.75	
17.7	\$0.13925	\$278.50	
17.8	\$0.14013	\$280.25	
17.9	\$0.14100	\$282.00	
18.0	\$0.14188	\$283.75	13.50%
18.1	\$0.14281	\$285.63	
18.2	\$0.14375	\$287.50	
18.3	\$0.14469	\$289.38	
18.4	\$0.14563	\$291.25	
18.5	\$0.14656	\$293.13	17.25%
18.6	\$0.14750	\$295.00	
18.7	\$0.14844	\$296.88	
18.8	\$0.14938	\$298.75	
18.9	\$0.15031	\$300.63	
19.0	\$0.15125	\$302.50	21.00%
19.1	\$0.15225	\$304.50	
19.2	\$0.15325	\$306.50	
19.3	\$0.15425	\$308.50	
19.4	\$0.15525	\$310.50	
19.5	\$0.15625	\$312.50	25.00%
19.6	\$0.15725	\$314.50	
19.7	\$0.15825	\$316.50	
19.8	\$0.15925	\$318.50	
19.9	\$0.16025	\$320.50	
20.0	\$0.16125	\$322.50	29.00%
20.1	\$0.16231	\$324.63	
20.2	\$0.16338	\$326.75	
20.3	\$0.16444	\$328.88	
20.4	\$0.16550	\$331.00	
20.5	\$0.16656	\$333.13	33.25%
20.6	\$0.16763	\$335.25	
20.7	\$0.16869	\$337.38	
20.8	\$0.16975	\$339.50	
20.9	\$0.17081	\$341.63	
21.0	\$0.17188	\$343.75	37.50%

Note: The price per ton of all non-contracted Concord grapes will be \$225.00. Price adjustment for each degree of brix will not apply.

19:98

**THE RED WING COMPANY, INC.**  
**"1998 NON-CONTRACTED CROP"**

<b>GRAPE BRIX</b>		<b>PRICE</b>
14.3		\$248.88
14.4		\$250.24
14.5		\$251.60
14.6		\$252.96
14.7		\$254.32
14.8		\$255.68
14.9		\$257.04
15.0		\$258.40
15.1		\$259.76
15.2		\$261.12
15.3		\$262.48
15.4		\$263.84
15.5		\$265.20
15.6		\$266.56
15.7		\$267.92
15.8		\$269.28
15.9		\$270.64
16.0		\$272.00
16.1		\$274.72
16.2		\$277.44
16.3		\$280.16
16.4		\$282.88
16.5		\$285.60
16.6		\$288.32
16.7		\$291.04
16.8		\$293.76
16.9		\$296.48
17.0		\$299.20
17.1		\$301.92
17.2		\$304.64
17.3		\$307.36
17.4		\$310.08
17.5		\$312.80
17.6		\$315.52
17.7		\$318.24
17.8		\$320.96
17.9		\$323.68
18.0		\$326.40
18.1		\$329.12
18.2		\$331.84
18.3		\$334.56
18.4		\$337.28
18.5		\$340.00
18.6		\$342.72
18.7		\$345.44
18.8		\$348.16
18.9		\$350.88
19.0		\$353.60



1998

CLIFFSTAR CORPORATION • ONE CLIFFSTAR AVE. • DUNKIRK, N.Y. 14048 • TELEPHONE 716-366-6100

1998 CONCORD PRICE  
PRICE ADJUSTMENT - VARIABLE % PER BRIX DEVIATION FROM 16 BRIX:

BRIX	US #1		
	PRICE PER LB	PRICE PER TON	% CHG (BASE)
13.5	\$0.11688	\$233.75	-15.0%
13.6	\$0.11770	\$235.40	
13.7	\$0.11284	\$225.67	
13.8	\$0.11434	\$228.67	
13.9	\$0.12018	\$240.35	
14.0	\$0.12100	\$242.00	-12.0%
14.1	\$0.12183	\$243.65	
14.2	\$0.12265	\$245.30	
14.3	\$0.12348	\$246.95	
14.4	\$0.12430	\$248.60	
14.5	\$0.12513	\$250.25	-9.0%
14.6	\$0.12595	\$251.90	
14.7	\$0.12678	\$253.55	
14.8	\$0.12760	\$255.20	
14.9	\$0.12843	\$256.85	
15.0	\$0.12925	\$258.50	-5.0%
15.1	\$0.13008	\$260.15	
15.2	\$0.13090	\$261.80	
15.3	\$0.13173	\$263.45	
15.4	\$0.13256	\$265.10	
15.5	\$0.13338	\$266.75	-3.0%
15.6	\$0.13420	\$268.40	
15.7	\$0.13503	\$270.05	
15.8	\$0.13585	\$271.70	
15.9	\$0.13668	\$273.35	
16.0	\$0.13750	\$275.00	0.0%
16.1	\$0.13833	\$276.75	
16.2	\$0.13929	\$278.58	
16.3	\$0.14018	\$280.36	
16.4	\$0.14108	\$282.16	
16.5	\$0.14197	\$283.94	3.25%
16.6	\$0.14288	\$285.73	
16.7	\$0.14378	\$287.51	
16.8	\$0.14465	\$289.30	
16.9	\$0.14554	\$291.09	
17.0	\$0.14644	\$292.88	6.50%
17.1	\$0.14740	\$294.80	
17.2	\$0.14836	\$296.73	

BASE PRICE

BRIX	US #1		
	PRICE PER LB	PRICE PER TON	% CHG (BASE)
17.3	\$0.14933	\$298.65	
17.4	\$0.15029	\$300.58	
17.5	\$0.15125	\$302.50	10.00%
17.6	\$0.15221	\$304.43	
17.7	\$0.15318	\$306.35	
17.8	\$0.15414	\$308.28	
17.9	\$0.15510	\$310.20	
18.0	\$0.15606	\$312.13	13.50%
18.1	\$0.15709	\$314.19	
18.2	\$0.15813	\$316.25	
18.3	\$0.15916	\$318.31	
18.4	\$0.16019	\$320.38	
18.5	\$0.16122	\$322.44	17.25%
18.6	\$0.16225	\$324.50	
18.7	\$0.16328	\$326.56	
18.8	\$0.16431	\$328.63	
18.9	\$0.16534	\$330.69	
19.0	\$0.16638	\$332.75	21.00%
19.1	\$0.16748	\$334.85	
19.2	\$0.16858	\$337.15	
19.3	\$0.16968	\$339.35	
19.4	\$0.17078	\$341.55	
19.5	\$0.17188	\$343.75	25.00%
19.6	\$0.17298	\$345.95	
19.7	\$0.17408	\$348.15	
19.8	\$0.17518	\$350.35	
19.9	\$0.17628	\$352.55	
20.0	\$0.17738	\$354.75	29.00%
20.1	\$0.17854	\$357.09	
20.2	\$0.17971	\$359.43	
20.3	\$0.18088	\$361.76	
20.4	\$0.18205	\$364.10	
20.5	\$0.18322	\$366.44	33.25%
20.6	\$0.18439	\$368.78	
20.7	\$0.18556	\$371.11	
20.8	\$0.18673	\$373.45	
20.9	\$0.18789	\$375.79	
21.0	\$0.18906	\$378.13	37.50%

Note: The price per ton of all U.S. #2 Concord grapes will be \$192.50

February 08, 2005

"All 3"  
JAN - DEC  
Down  
Also Down

UNITED STATES DEPARTMENT OF AGRICULTURE  
FOREIGN AGRICULTURAL SERVICE  
HS 10-DIGIT IMPORTS

AREA/COUNTRIES OF ORIGIN AND COMMODITIES IMPORTED CONSUMPTION IMPORTS	JANUARY - DECEMBER QUANTITIES						JANUARY - NOVEMBER COMPARISONS		
	1999	2000	2001	2002	2003		2003	2004	%CHNG
WORLD TOTAL SUMMARY NAME	KL	0.0	0.0	0.0	116,949.5	57,036.6	53,654.5	50,071.6	-6.68
TOTAL	KL	0.0	0.0	0.0	116,949.5	57,036.6	53,654.5	50,071.6	-6.68

Data Source: Department of Commerce, U.S. Census Bureau, Foreign Trade Statistics  
Note: All zeroes for a data item may show that statistics exist in the other import type. Consumption or General.

Summarized Commodity List		
Contents of Summary Name:		
M2009610020	KL	GRAPE JU NOT CON
M2009610040	KL	GRP J B<20 CN FZ
M2009610060	KL	GRP J B<20 C NFZ

\*\*\*\* WARNING \*\*\*\*

Users should use cautious interpretation on QUANTITY reports using mixed units of measure. Commodity groups on a value report will reflect a total of all statistics for each commodity in the group in DOLLARS, whereas a QUANTITY line item will show statistics on the greatest number of like units of measure for grouped commodities.



February 04, 2005

AUG - JULY 20

UNITED STATES DEPARTMENT OF AGRICULTURE  
FOREIGN AGRICULTURAL SERVICE  
HS 10-DIGIT IMPORTS

AREA/COUNTRIES OF ORIGIN AND COMMODITIES IMPORTED CONSUMPTION IMPORTS				AUGUST - JULY QUANTITIES					AUGUST - JULY COMPARISONS		
				1999	2000	2001	2002	2003	2003	2004	%CHNG
WORLD TOTAL	GRAPE JU NOT CON	2009610020	KL	0.0	0.0	0.0	5,144.1	2,129.0	2,129.0	6,249.9	193.56
TOTAL			KL	0.0	0.0	0.0	5,144.1	2,129.0	2,129.0	6,249.9	193.56

Data Source: Department of Commerce, U.S. Census Bureau, Foreign Trade Statistics

Note: All zeroes for a data item may show that statistics exist in the other import type. Consumption or General.

## \*\*\*\* WARNING \*\*\*\*

Users should use cautious interpretation on QUANTITY reports using mixed units of measure. Commodity groups on a value report will reflect a total of all statistics for each commodity in the group in DOLLARS, whereas a QUANTITY line item will show statistics on the greatest number of like units of measure for grouped commodities.

Aug - July 40

February 04, 2005

UNITED STATES DEPARTMENT OF AGRICULTURE  
FOREIGN AGRICULTURAL SERVICE  
HS 10-DIGIT IMPORTS

AREA/COUNTRIES OF ORIGIN AND COMMODITIES IMPORTED CONSUMPTION IMPORTS				AUGUST - JULY QUANTITIES					AUGUST - JULY COMPARISONS		
				1999	2000	2001	2002	2003	2003	2004	%CHNG
WORLD TOTAL	GRP J B<20 CN FZ	2009610040	KL	0.0	0.0	0.0	3,022.1	5,288.0	5,288.0	8,039.3	52.03
TOTAL			KL	0.0	0.0	0.0	3,022.1	5,288.0	5,288.0	8,039.3	52.03

Data Source: Department of Commerce, U.S. Census Bureau, Foreign Trade Statistics

Note: All zeroes for a data item may show that statistics exist in the other import type. Consumption or General.

\*\*\*\* WARNING \*\*\*\*

Users should use cautious interpretation on QUANTITY reports using mixed units of measure. Commodity groups on a value report will reflect a total of all statistics for each commodity in the group in DOLLARS, whereas a QUANTITY line item will show statistics on the greatest number of like units of measure for grouped commodities.

AUG - JULY

60

February 04, 2005

UNITED STATES DEPARTMENT OF AGRICULTURE  
FOREIGN AGRICULTURAL SERVICE  
HS 10-DIGIT IMPORTS

AREA/COUNTRIES OF ORIGIN AND COMMODITIES IMPORTED CONSUMPTION IMPORTS				AUGUST - JULY QUANTITIES						AUGUST - JULY COMPARISONS		
				1999	2000	2001	2002	2003		2003	2004	%CHNG
WORLD TOTAL	GRP J B<20 C NFZ	2009610060	KL	0.0	0.0	0.0	62,814.1	74,978.6	74,978.6	39,870.1	-46.82	
TOTAL			KL	0.0	0.0	0.0	62,814.1	74,978.6	74,978.6	39,870.1	-46.82	

Data Source: Department of Commerce, U.S. Census Bureau, Foreign Trade Statistics

Note: All zeroes for a data item may show that statistics exist in the other import type. Consumption or General.

## \*\*\*\* WARNING \*\*\*\*

Users should use cautious interpretation on QUANTITY reports using mixed units of measure. Commodity groups on a value report will reflect a total of all statistics for each commodity in the group in DOLLARS, whereas a QUANTITY line item will show statistics on the greatest number of like units of measure for grouped commodities.